



## Analytical Framework to “Follow-up” the Utilisation of Evaluations

The differentiation of utilisation forms of evaluations assists in analysing the impact of specific contextual situations on their utilisation (-> utilisation research).

<i>Utilisation</i>	<i>Description</i>
<b>Instrumental</b>	<b>Concrete adjustment</b> (action) based on the recommendations/results of a study
<b>Conceptual</b>	<b>Cognitive adjustment</b> (reasoning, perception) based on the results of a study
<b>Procedural</b>	<b>Concrete and/or cognitive adjustment</b> based on participation in the evaluation process
<b>Symbolic</b> (political, legitimatory, persuasive, tactical etc.)	Utilisation of the study to justify its own, pre-evaluation position ( <b>no real adjustment</b> )